

Referral partner program guide

Your next holiday starts with your next referral—a smarter way to earn direct airline points.

Start earning airline points just like your clients. Turn their business spend into airline points that take you from the boardroom to the beach when they settle either a Trade Finance, Debtor Finance, and/or Term Loan facility through Connective Cashflow.

You could earn 125,000 Qantas Points or Velocity Points per \$1M settled in a 12-month period*.

Reward tier	Total settled deal value	Direct airline points	Premium benefit
Premier	\$1M – \$3M	125,000 – 375,000pts	1-year Qantas Club Membership or 1-year Velocity Gold Membership
Elite	\$3M+	> 375,000pts uncapped	1-year Qantas Club Membership or 1-year Velocity Platinum Membership

How brokers benefit



Commission

Upfront commission and ongoing trail income*



Dedicated support

Your Octet BDM helps you identify opportunities and guides deals from intro to settlement



Direct airline points

Earn 125,000 Qantas Points or Velocity Points per eligible \$1m settled deal value*



Premium benefit

Unlock Qantas Club or Velocity Gold and/or Velocity Platinum Membership*

How it works

1

Sign up

Takes ~2 minutes via Mercury Nexus

2

Refer clients

Submit client business for Trade, Debtor Finance or Term Loan

3

Client settles

Once Octet settles the facility, you start earning rewards and commission*

4

Points & benefits

Start planning the break you've been dreaming of!

A clean, simple referral pathway that fits seamlessly into your workflow.

*Full terms and conditions available at <https://www.octet.com/legal/connective-cashflow-terms-and-conditions>