

Ideal client

- Australian business \$3M–\$100M+ turnover
- B2B invoicing model
- Growth-focused
- Experiencing cashflow pressure

Top deal triggers

Look for clients who:

- ✓ Have slow-paying debtors
- ✓ Need to fund suppliers
- ✓ Are experiencing rapid growth
- ✓ Have maxed out bank overdrafts
- ✓ Import goods

Key products



Trade finance

- Limits up to \$10M
- Matrix approval up to \$1.5M within 1 business day
- Pay suppliers within 24 hours
- 100% funding for goods/services up to 120 days
- Earn Qantas Points or Velocity Points



Debtor finance

- Limits up to \$25M per ledger
- BDM delegated authority up to \$1.5M
- Unlock up to 85% of invoice value
- Funding up to 90 days EOM



Term loan

- Available when you pair your Term Loan with an Octet Trade Finance or Debtor finance facility
- Boost cash flow with a lump sum loan of up to \$5M
- 3 year term + balloon payment available
- Security is required for a term loan



Turnaround times

- Matrix Trade Finance: indicative offer within 1 business day
- Trade Finance, Debtor Finance & Term Loan: BDM contact within 1 business day