

The home of Australia's most successful brokers



connective 

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Welcome to Connective

More than 5,000 brokers across Australia choose Connective.

You're free to run your business your way, with the flexibility to work how it suits you.

That freedom is backed by technology that's built into how you operate, not added on. From faster client data verification to systems that keep everything moving, it's used by thousands of brokers every day to reduce manual work and help deals progress smoothly.

It's why many of the brokers who are doing it well choose Connective, and why we're home to the most successful brokers in the industry.

When it matters, the support is there. You're backed by people who understand how you run your business and know how to step in at the right time.

That experience is reflected in what our members say.

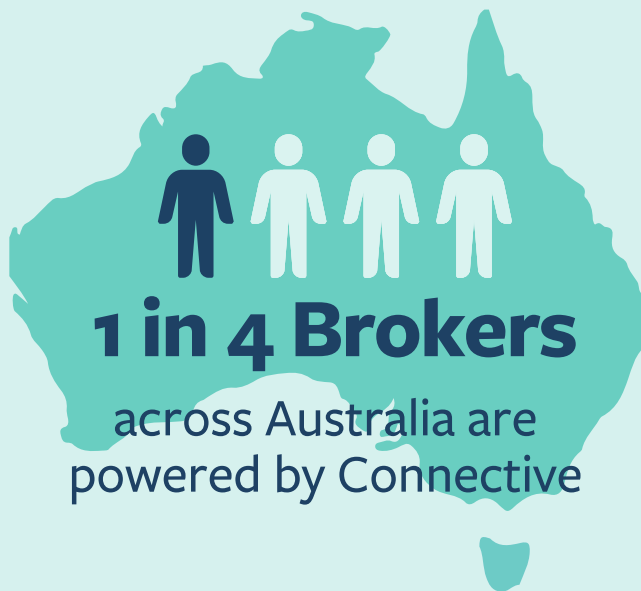
“Connective is a breath of fresh air. **From the moment I joined, I felt seen, heard, and respected.** Whether it's onboarding, compliance, tech, or business growth, their team is responsive, proactive, and genuinely invested in your success.”

Taila Sullivan

Sovereign Finance Brokers,
Connective member



Why more brokers are choosing Connective



“Onboarding with a new aggregator can be overwhelming, but Connective made that transition seamless. They provided a clear plan, were always available for CRM training, and kept things moving.”



Aaron Hamstead,
True South Finance

“Changing aggregators was one of the most nervewracking decisions I’ve made. After past experiences, I didn’t want to get my hopes up. From day one, the Connective team proved me wrong. They made the transition far smoother than I expected.”



Joanna Reading,
Reading Finance

“Connective have supported me every step of the way. From refining my CRM and marketing systems to tailoring strategies that attract the right clients.”



Ryan Marriner, Clearwater Finance Pty Ltd

“Connective helped me connect with the right people and shared practical strategies to build momentum. They’ve taken a real interest in the success of my business, and I love that they always have my back.”



Zoe Earl,
Tesselate Finance Pty Ltd

“What really stood out was how supported I felt, from the onboarding sessions to the local coffee cluster that connected me with other brokers and BDMs in the area. It gave me a strong sense of community and made the whole process feel less overwhelming.”



James Burr,
Canvas Home Loans

“Before Open Banking in Mercury Nexus, I spent 1-2 hours gathering expense data per client. Now, it takes 10-15 minutes, a 75-90% reduction in time spent per client.”



Chris Foster-Ramsay,
Foster Ramsay Finance

“Making the leap from banking to broking was a big deal for me. I was excited about the freedom to build something for myself.

I’ve had incredible support from the broader Connective team, and I genuinely feel like I’m in good hands. You’ve no idea the impact you’ve had on my life!”



Jennifer Sheridan,
South East QLD Mortgage Brokers

Why brokers stay

Everything is designed to make running your business easier, and to keep things moving day to day.



Team & Support

You know who to call, and you can get hold of them when you need to. Whether it's a quick question, guidance around compliance, advice on what to do next, or help with tech or marketing, you're not left chasing answers or figuring things out on your own.

You're backed by experienced people who understand how brokers operate day to day and are genuinely invested in your success.



Learning & Upskilling

With over 130 events each year, both in person and online, plus on-demand content, there are plenty of opportunities to learn, upskill and keep developing as your business grows.

From practical insights to new ideas you can apply straight away, **it's all designed to support ongoing growth**, with opportunities to connect with other brokers as part of the experience.

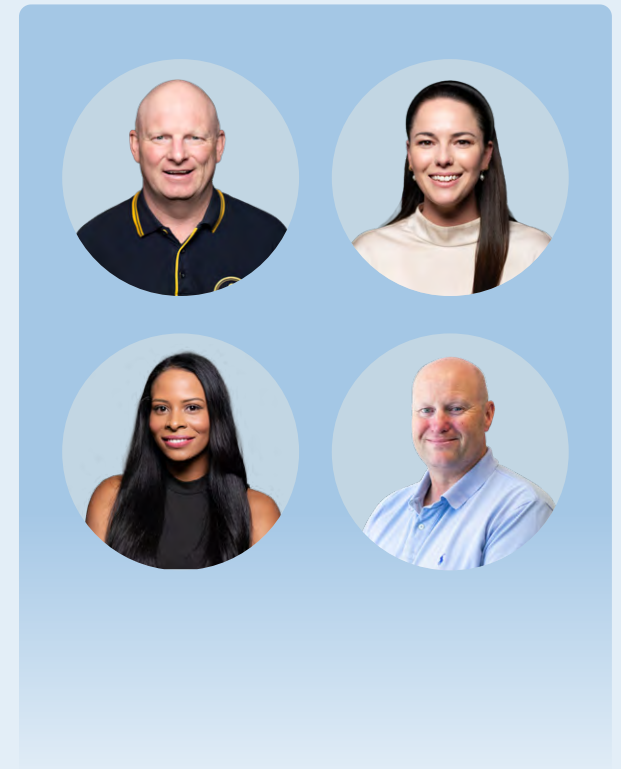


Commissions

Getting paid on time and accurately shouldn't be something you have to think about.

Commissions are handled seamlessly, so you're not chasing payments, tracking spreadsheets or worrying about what's missing.

With 99.9% of commissions paid on time and accurately, and over \$1.2 billion paid to members in FY25, you can stay focused on growing your business.



More than a CRM. It's how you run your business

Mercury Nexus is Connective's leading broker platform, setting the benchmark for how technology supports modern broking. Built with AI at its core, it's designed to take work off your plate and help you focus on growing your business.

Everything sits in one place. From managing your pipeline to submitting deals, you're not jumping between systems or doubling up on work. You have a clear view of every client and opportunity, while spending less time on admin.

Mercury Nexus is designed to fit the way you work, helping you manage deals more efficiently without adding extra admin to your day. With faster verification and smart automation built in, less time is spent on manual tasks, so you can stay focused on your clients, your business, and the parts of the job you enjoy most.

- ✔ **66% less manual data entry**, unlocking major efficiency gains
- ✔ **12x faster client data verification**, accelerating onboarding
- ✔ **24,370 broker hours saved each year**, through embedded compliance workflows

Used by thousands of brokers every day and shaped by their feedback, Mercury Nexus continues to evolve around the way brokers actually work. **See how our members are using it in their own businesses below.**



CASE STUDY

With Mercury Nexus, Dave cut hours from every deal, streamlined his business, and reignited his passion for broking.

All included. No extra platform cost.

More options for every deal

With access to a comprehensive lender panel, you're covered across a wide range of scenarios. You have the depth and flexibility to approach each deal with confidence, whether it's straightforward or more complex.

We continue to strengthen the panel by adding new lenders and expanding the ways you can structure deals. This helps you keep writing consistently as client needs and scenarios evolve.

You're backed by a high-quality panel when it matters, giving you more choice in how you approach each deal and more confidence with every application.

More flexibility. More control on every deal.



Why being known for quality matters

Lenders know what to expect when a Connective deal comes through.

Applications are well put together, compliance is seamless, and there's a clear focus on doing the right thing by the client.

That consistency builds trust. It helps deals progress smoothly from start to finish.

That's what Connective brokers have become known for. Being well-prepared, compliant, and straightforward to deal with makes a real difference when it matters.

We also support our members to build strong relationships with lender BDMs, with regular opportunities to connect and stay close. That combination of quality and relationships builds trust, helping deals move faster and making it easier to get extra support for clients when it's needed.

When a deal needs attention, the Connective team can also step in and speak directly with the lender to help move things forward.

“This was one of the more complex deals I've worked on — a client with a complicated corporate structure, less than 12 months of trading history, and a \$9.3 million funding requirement that had already been declined by several banks.

My Connective BDM played a key role in helping structure the solution. Drawing on his lender knowledge and strategic approach, we repositioned the deal through a major bank's private banking division using a holistic view of the client's financial position rather than relying purely on income.

Through careful structuring and ongoing engagement with credit, the facility was ultimately approved and settled — delivering the outcome the client needed.”

Roshy Sarabhai

Peekstone Finance,
Connective member



A simple, transparent fee structure

One monthly fee. No add-ons and no surprises later on.

- ✓ No lock-in contracts
- ✓ No platform fees
- ✓ You keep your trail and own your business
- ✓ Flexibility to change plans as your business grows

Brokers quickly see the value in how simple and cost-effective our model is.



Maximiser Plan

Perfect for brokers consistently settling over \$700k a month.



Variable Plan

Perfect for brokers whose volumes change month to month.

Build your business your way

With the right technology and support behind you, you have the freedom to run your business your way. You stay in control, and we support your success any way you need. We back you at every stage, without lock-ins or restrictions, so you can focus on growing your business.

connective 



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www.connective.com.au/contact-us

For information purposes only. Intended for mortgage brokers. Connective is an aggregator and does not provide credit assistance or advice to consumers and Connective takes no responsibility for any factors that may change thereafter.

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